

# The #1 way to reach your clients in 2023?

Email...done right.



of people say **email is essential** to their lives over texting and social media

 Twilio SendGrid Email Benchmark and Engagement Study



of emails in the insurance industry sent with mass-blast tools **end up in a junk or spam folder.** 

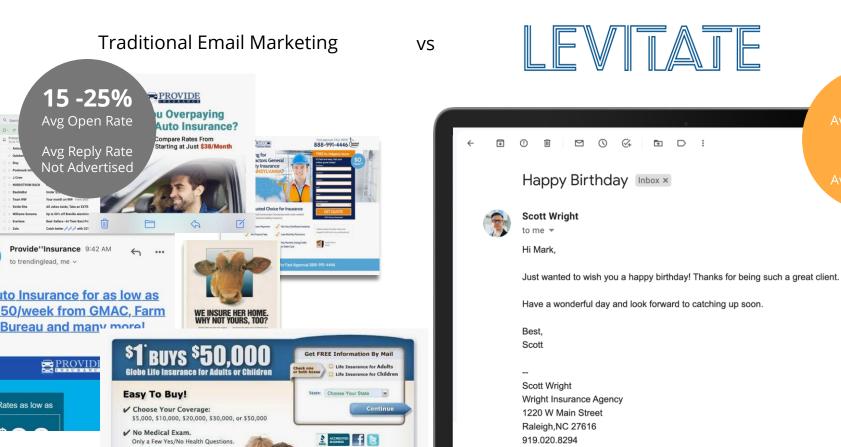
- Mailchimp

## Emails look personal, because they are.

Skip spam—and the Promotions folder—and deliver truly personal outreach.

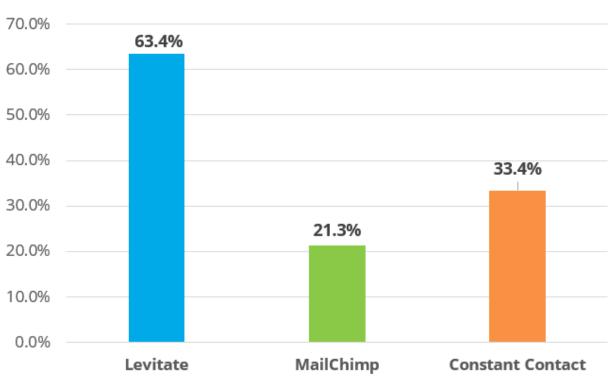
67%

9%



# Personal-Feeling Emails Get Results.



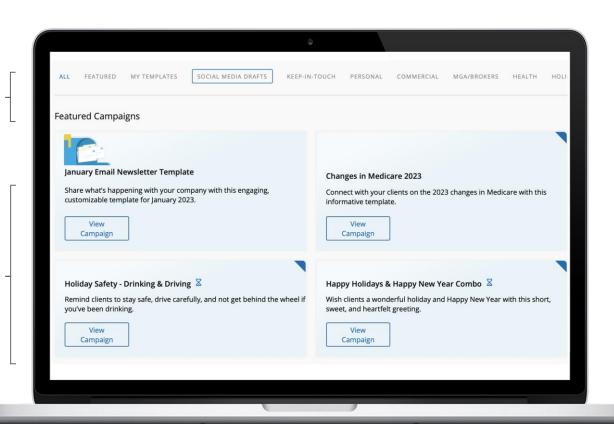


## The Levitate Content Library.

Keep-in-Touch emails work – our templates average 67%+ open rates.

Search by keyword or browse by category

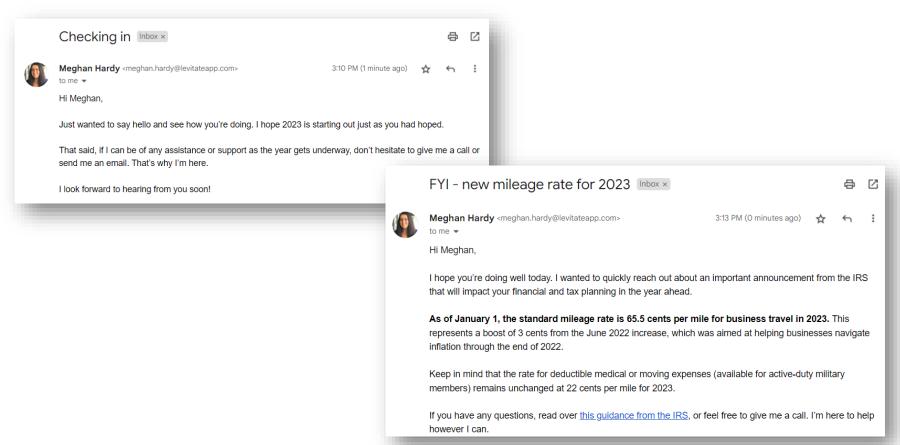
Featured campaigns are top-performing, timely templates



See More Here.

## Example Email Content

From simple keep-in-touch content to in-depth industry specific updates, Levitate has ready to send authentic emails for everyone.



# Case Study

Enforce Coverage Group uses Levitate to develop stronger client relationships, growing it's book of business with existing commercial clients whose needs evolve over time.

- Sold a \$65,000 Workers Comp policy from one email
- Increased efficiency by segmenting contacts based on relationship type
- Clients think they are receiving 1:1 emails and engage more with agents as a result



## **NET NEW BUSINESS**

\$65,000

from workers compensation policy sold off of one email

#### **ALL-TIME RESULTS**

Emails Sent: 5,407

Avg. Open Rate: 69.98%

Avg. Reply Rate: \*1.21%

\*not including phone responses

# LEVITATE

Your one-stop shop for turning happy clients into loyal advocates.





Our library of pre-written email templates has the messages you need when you need them.

#### **Social Media**



Build a bigger footprint online with our library of pre-written, customizable social media templates.





From one-off reminders to appointment confirmations, you can send, receive, and organize texts all within the Levitate platform.



### **Meeting Booking**

Scheduling and managing meetings has never been easier-or more streamlined.



#### **Google Reviews**

Wondering how your clients are feeling about your services? Send a quick survey and get the answers you need.