

## Tri-fold

**DML FEST AGENDA**

**WEDNESDAY - 9.21**

12:00 PM Lunch & Introduction

1:00 PM Branch Manager Roundtable

2:00 PM Branch Manager Roundtable

3:00 PM Branch Manager Roundtable

4:00 PM Branch Manager Roundtable

5:00 PM Branch Manager Roundtable

6:00 PM Branch Manager Roundtable

7:00 PM Branch Manager Roundtable

8:00 PM Branch Manager Roundtable

9:00 PM Branch Manager Roundtable

10:00 PM Branch Manager Roundtable

11:00 PM Branch Manager Roundtable

12:00 PM Branch Manager Roundtable

**THINGS TO DO**

**The Inner Harbor**

**Maryland Crabs**

**FOR ART & HISTORY LOVERS**

**CRAFT BREWERIES IN BALTIMORE**

**TRANSPORTATION & ADDRESSES**

**NEED ANY INFORMATION?**

**Jamie Lopez**

**Billy Apollonio**

**Erin Naylor**

## Things to Do



### THE INNER HARBOR

Never been to Baltimore? Visiting the Inner Harbor is a MUST. Stroll the harbor to see the scenic views and pop into some shops and grab a bite to eat. The harbor is also close to the Maryland Science Center and The National Aquarium!

### MARYLAND CRABS

If you want a true Maryland food experience, you have to try Maryland Blue Crabs! Whether you want the experience of picking crabs or having a crab cake! There are so many seafood options to choose from in Baltimore. Check out this list of great crab spots here, and great seafood spots here!

### FOR ART & HISTORY LOVERS

Baltimore is full of art and history! Want to check out a local museum, we recommend The Visionary Art Museum, The Walters Art Museum, or The BMA Literary Fund? Check out Edgar Allan Poe's House (requires reservations). Or, if the weather is nice take a stroll in Mount Vernon and visit the Washington Monument and stop by some local shops along the way!

### CRAFT BREWERIES IN BALTIMORE

Maryland is proud of their breweries both in the city and our counties. Check out this list of local breweries to check out in the city!

### WANT TO SEE MORE?

Check out Visit Baltimore here for your complete guide to the city!

## Welcome Slide



## Swag Bag Items

## Agenda

DirectMortgageLoans

# DML Fest Agenda

Wednesday, September 21st

DML Corporate: 11011 McCormick Rd #400, Hunt Valley, MD 21031

<p><b>11:30 - 12:30</b> <b>Lunch</b></p> <p><b>1:00PM - 2:00 PM</b> <b>Branch Manager Collab</b> Topic: Culture, People Development, Branch Growth, CE Location: Training Room Presented By: Mike Naylor &amp; Ashley Mills</p> <p><b>2:15PM - 3:15PM</b> <b>Surefire Training</b> Topic: Property Site Page &amp; How to Send Deployments Location: Training Room Presented By: Anna Tommasello, Karla Wienhold, Nate Sharp</p> <p><b>3:30PM - 5:00PM</b> <b>Customer Experience: Why it's a Primary Focus</b> Topics: Road Map to 5 Star Review, C/E Lifecycle, How Touches Each Dept., Branch Breakdown of Online Presence Including Reviews (Etc- How Many Zillow, Google, etc.) Location: Training Room Presented By: Mike Naylor, Chris Naylor, Anna Tommasello</p> <p><b>11:00AM - 5:00PM</b> <b>Available for Booking:</b></p> <ul style="list-style-type: none"> <li>- Headshots and Why DML Video Recording with Tiffany Lang</li> <li>- How to Tik-Tok with Jocelynn Vanschoorisse</li> <li>- Tech Time with Nate Sharp (10AM-2PM)</li> </ul> <p><b>5:00PM</b> <b>Happy Hour with Chipotle</b></p>	<p><b>1:00PM - 2:00 PM</b> <b>OPS: (2) 30 Minute Sessions</b> Topic: Appraisals &amp; Condos Location: Large Conference Room Presented By: Sue Faulkner &amp; Rick Phillips</p>
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## Video Recap



Scan QR code to watch!

## Website



Scan QR visit website