Optum Life Sciences Leaders Forum invite-only event

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Objective: Host meetings, speakers, expert panels and conversations with clients to build relationships and grow pipeline.

Main Message: Partner with Optum to solve your needs for real-world evidence to address challenges and grow your business.

Jargon-free elevator pitch: Optum Life Sciences Leaders Forum is a TED Talk style event featuring esperts who will discuss ways we can use data and evidence to ask smarter questions, tackle big challenges and work toward finding real solutions that truly improve health care for all.



Banners: Event and session way-finding





Banners with QR code leading to mobile website

Attendees see a curious headline and scan the QR code to reveal the answer and some interesting stats





Putting Evidence Into Action

Roses are not red for this flower shop.



Getting rid of this Valentine's Day staple paid dividends.

Find out more





Putting Evidence Into Action

Can the animals come out and play?



Rain or shine, this zoo no longer has to guess at daily attendance.

Find out more

Optum



Putting Evidence Into Action

How does Netflix know what you want to watch?



Data green-lights streaming content.

Find out more



Putting Evidence Into Action

Roses are not red for this flower shop

Bloom & Wild stopped selling red roses on Valentine's Day because people didn't want them. Consumer profiling showed that 79% of people preferred a thoughtful gift rather than red roses.

4X increase in Valentine's Day sales

1

#1 most talked



Room drop: Welcome letter, agenda, "Trailblazer" trail mix snack and charitable donation information card

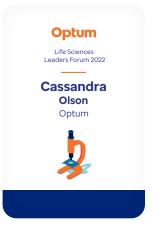






Name badges and speaker name tent









Osa Akinbosoye AbbVie

Icebreaker activity: Slider boxes with Lego pieces are on tables throughout the event

Attendees take the box and add pieces to the "Connect to take action" Lego wall for a fun break and to join the group in building something together

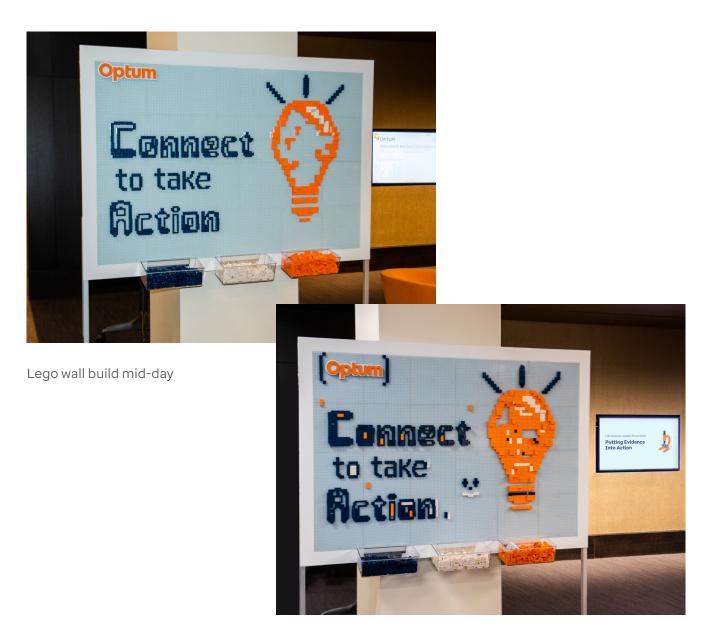




Lego wall is blank at start of event, with a faint outline to guide placement of pieces Messaging on wall urges colloboration and partnership to solve challenges

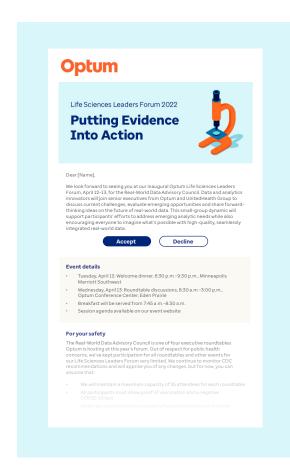


Lego wall concept render

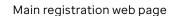


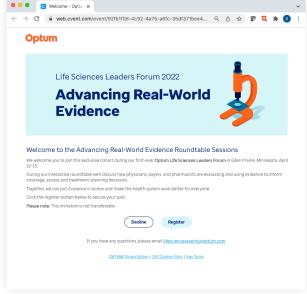
Lego wall build at conference close

Digital marketing campaign: Email and registration pages









Track web page

Email invite

Thank you

