# Retirewise<sup>®</sup> Exercise Booklet







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Budget worksheet	ksheet		Retirement		
Monthly expenses	Needs	Wants	Needs	Wants	
Housing and related expenses					
Rent / mortgage					
Real estate association fees / maintenance fees					
Property taxes					
Heat / AC / electric					
Water / sewer / garbage					
Phone					
Home maintenance and repairs					
Cable / internet					
Other					
Housing total:					
Transportation expenses					
Car payments					
Car insurance					
Other car related costs (registration, license)					
Car maintenance and repairs					
Gas					
Public transportation (rideshare, parking)					
Other					
Transportation total:					
Personal expenses					
Groceries					
Restaurant / takeout					
Personal care (hair, nails)					
Clothing					
Memberships / subscriptions (gym, Netflix, Spotify)					
Entertainment / vacations					
Charitable contributions					
Gifts					
Pet care					
Savings (emergency, retirement)					
Credit card(s)					
Loans (personal, student)					
Other:					
Personal total:					
Medical expenses / insurance premiums					
Medical (copays, prescriptions)					
Eye care (glasses, contacts, exams)					
Health insurance					
Dental insurance					
Life insurance					
Long term care insurance					
Disability income insurance					
In-home care services					
Other					
Medical / Insurance total:					
Total monthly expenses:					
iotai montniy expenses:					

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MetLife Retirewise

# Envision your retirement—Part 1

## **Envision your retirement—Part 1**

ace you were living your vision of the good fe, and had enough resources to do hat you love doing, where would you ye? What would your lifestyle be like?	Work If you had the resources, would you work or volunteer? Would you go to school? What would you study? What type of hobbies or creative expression would you like to pursue?
eople /ho would you spend your time with? /ho is in your support system? Do you ave other resources to build additional upports, should you need them? What yould you do?	Purpose If you had the resources, would you like to leave a legacy? What type of personal and/or financial legacy would you like to leave? How would you like to make a difference in the world?

When visualizing your own retirement, it may also help to think about someone that you know who is happily retired. What did that person "do" when they retired? What is their new lifestyle like?		What do you need to feel happy and satisfied — financially, emotionally, physically?
	-	
	-	
	-	
How are you similar or different from that person?		
nom that person:		
	-	

### Notes

-	

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# Risk tolerance assessment

### Risk tolerance assessment

To measure your risk tolerance, **circle a number for each item, then add up the numbers**\* to determine a risk tolerance score.

#### Circle one number for each question:

I have a short investment time horizon, few years until I'll need most of my money.	< 1 2 3 4 >	I have a long investment time horizon, many years until I'll need most of my money.
I try to minimize the risk of investment losses, both long term and short term.	< 1 2 3 4 >	I'm willing to tolerate short-term losses to earn higher long-term returns.
I would feel great if a very conservative investment allocation kept me from losing money when the stock market declined.	< 1 2 3 4 >	I would feel great if an aggressive investment allocation allowed me to make large investment gains when the stock market increased dramatically.
In choosing between investments, my primary goal is to not lose any principal contributed to my account.	< 1 2 3 4 >	In choosing between investments, my primary goal is to earn as high a rate of return as possible.
I'm willing to contribute a greater percentage of my salary, so I can invest conservatively and avoid risk.	< 1 2 3 4 >	I'm willing to risk losing my principal for the chances of earning higher returns over time, so I can reduce my monthly contributions.
I would be very upset if my quarterly or annual return were negative.	< 1 2 3 4 >	I could accept a quarterly or annual negative return, if my aggressive allocation gave the chance for higher long term returns.
If the stock market dropped 10% over a few days, I'd probably move my savingsout of stocks to keep from losing more money.	< 1 2 3 4 >	If the stock market dropped 10% over a few days, I'd probably move more of my savings into stocks to get in on the next market increase.
The time horizon and cost of my goals are not flexible, so unexpected investment losses would be a difficult setback for me.	< 1 2 3 4 >	The time horizon and cost of my goals are flexible, so unexpected investment losses would only mean delaying the goal or spending less on it.

 $<sup>^{\</sup>star}$ lf you don't answer all of the questions, divide your score by the number of items answered and multiply by 8.



Risk tolerance scores range from 8 to 32; a moderate score is 20. A low risk tolerance score may suggest putting more money in conservative investments that have lower volatility and risk. A high score may suggest a tolerance for putting more money in aggressive investments that have higher volatility and risk.

# How diversified are your holdings?

# How diversified are your holdings?

You can have investments in stocks, bonds, and cash equivalents in a number of places: your employer plans, mutual funds, and brokerage accounts. While you may have a diversification strategy in each account, have you considered how diversified you are overall? Start by completing this worksheet, writing in how much you have in each asset class in all your current investments. Then determine your overall diversification.

	Stocks	Bonds	Cash Equivalents
Employer Plans	\$	\$	\$
Personal Retirement Plans	\$	\$	\$
Mutual Funds	\$	\$	\$
Individual Securities	\$	\$	\$
Total	\$	\$	\$

1.	Total in all three categories	\$
2.	Calculate percentage in stocks (Total invested in stocks column divided by answer in #1)	\$
3.	Calculate percentage in bonds (Total invested in bonds column divided by answer in #1)	\$
4.	Calculate percentage in cash equivalents (Total invested in cash equivalents column divided by answer in #1)	\$

# Envision your retirement— Part 2

## **Envision your retirement—Part 2**

The following questions may help make your vision of retirement more tangible and help put perspective on things that are important to you and help you.

#### Pla

Place	
1. Do you plan on living where you are or do you plan to relocate?	4. What are your travel plans? What annual travel costs do you anticipate?
☐ Remain where I am	
☐ Move within the same community to a different home	
☐ Move to a different location (e.g., near children, grandchildren, etc.)	
☐ 50+ community	
☐ Other	
	5. As you look ahead, does your vision offer you the right climate, adequate transportation, healthcare services, and
2. What type of home environment do you plan on living in?	feelings of safety?  ☐ Yes
□ House	□ No
☐ Apartment, condo	
☐ 50+ community ☐ Other	6. If your health were to affect your lifestyle, where and how would you like to receive any necessary care?
	☐ At home from a family member
	☐ At home from a home care worker
	☐ Assisted living facility/community
	☐ Adult day care programs
3. How will the cost of living compare to what you are accustomed to?	☐ Continuing Care Community
☐ More	☐ Nursing home
□ Less	7. Have you thought about the costs
□ No change	associated with the type of care you may need and how you would cover the expenses?
	☐ Yes
	□ No

People						
system in	1. Will you have family, friends, and a support system in the place where you plan to retire?					
☐ Yes						
□ No						
2. If not, do	you mak	e new fri	ends eas	ily?		
□ No						
3. Will your	retireme	ent nlans	include t	ravel?		
□ Yes	Totalonic	in plans	morado t	iuvoi.		
□No						
anticipat	4. At your planned age of retirement, will you anticipate being responsible for anyone, or helping anyone financially?					
□ Yes						
□No						
5. If yes, for	whom?					
☐ Spouse	☐ Spouse					
☐ Child (a	adult or m	inor)				
☐ Grando	☐ Grandchildren					
☐ Elderly	☐ Elderly parent(s)					
☐ Other						
6. How important is it to you to leave an inheritance?						
7. Do you or your family members have any						
1	2	3	4	5		

Will you have family, friends, and a support system in the place where you plan to retire?	8. If yes, is there anything additional you should plan for?
□ No	
. If not, do you make new friends easily?  ☐ Yes	
□No	
. Will your retirement plans include travel?	9. Are you currently a caregiver for a loved one?
□Yes	☐ Yes
□No	□ No
. At your planned age of retirement, will you	10. If yes, for whom?
anticipate being responsible for anyone, or	☐ Spouse
helping anyone financially?	☐ Child (adult or minor)
☐ Yes	☐ Grandchildren
□ No	☐ Elderly parent(s)
	☐ Other
. If yes, for whom?	
☐ Spouse ☐ Child (adult or minor)	11. Have you incurred many out-of-pocket expenses as a caregiver?
☐ Grandchildren	□ Yes
☐ Elderly parent(s)	□ No
□ Other	
. How important is it to you to leave an	12. Has your role as a caregiver impacted your view of retirement?
inheritance?	□Yes
. Do you or your family members have any	□ No
1 2 3 4 5	
Not Very Critically Important	13. If yes, how has your view changed?
health concerns or family health history that worries you, or may impact your lifestyle in	
the future?	
□Yes	
□No	

Work					
1. Do you pla	an to reti	re?			7. Will this work give you a sense of purpose?
☐ Yes					☐ Yes
□ No, nev	er er				□ No
<ul><li>☐ Semi-retire</li><li>2. If so, at what age do you plan to transition?</li></ul>			n to trans	8. If not, how will you find a sense of purpose?	
,		, .			
7 Hayrima		hot doto?	,		
3. How impo	ortant is t	inat date?			
1	2	3	4	5	
Not Very			Critic	ally Important	
4. If necessalonger, sa retiremen  ☐ Work lo ☐ Save me	onger ore now	d you rath now, or sp		in	9. Have you identified interests or causes that you would like to pursue?
5. Do you in Full time?			g retirem	ent?	
☐ Yes, full	time				
☐ Yes, par	t time				
☐ Not at a					
☐ Season	-				
☐ Undecid	ded				
6. If you do imagine y		work, wh		you	
☐ To be in	ivolved an	nd stimulat	ted		
☐ Addition	nal incom	е			
☐ To main	itain bene	fits			
☐ To purs			ies		
☐ To start your own business					

# community involvement, travel, a new career, or potentially a little of everything. It may be a new chapter of life when one wakes up in the morning and starts the day out of a sense of passion rather than "have to."

# Are you retirement ready?

#### The Transition to Retirement ...and After

Are you retirement ready?

Many people look forward to retirement, whether enjoying with family and friends, more

In the last 50 years, retirement has become less of a date certain event and more of an extended period that may last for 20–30 years. Careful planning and decision-making are necessary.

Decisions may include whether you will need to make lifestyle changes, or want to continue working. The planning involves goals and priorities, the sources of guaranteed income and benefits.

With some guidance from financial professionals, and other sources, you can take the right steps about when and how to retire.

The process doesn't end the day you retire. It's ongoing, making decisions that deal with new and unexpected circumstances.

Research has found that the transition into retirement is more successful for those who have planned ahead. This might include areas such as work, leisure time, relationships with family and co-workers, obtaining employer and federal benefits.

If you have planned ahead, this does not mean that you should retire, rather that you are more prepared to make the important decisions when this time comes.

### How am I doing?

#### Less than one year from retirement?

With life full of uncertainties, and our needs, circumstances, and personal priorities changing, ongoing decision-making, assessment, and updating plans are essential throughout retirement. It's a good idea to revisit the tasks and activities involved in preparing for retirement to determine if anything

needs to be changed, updated, or revised in order to ensure that this life stage remains the best years of your life.

Are you within 5 years from retirement?

It's time to start thinking and planning for your future retirement decision, and even more importantly,

to start taking some action.
Use the Retirement Readiness
Tasks as a guide for things you
will want to have done to start
getting serious about your
retirement decision. It's certainly
time to start working with a
financial professional if you
haven't already, get details
about your potential sources of
income from your employer,
government benefits, etc., and
continue to move along your
path into retirement.

# Are you 6-15 years from retirement?

Although it may seem too uncertain or too far away to consider, this period is actually very critical. By getting and staying on track now, you have time to adjust, continue to add to your financial security, and make important initial decisions that will provide a clearer path as you progress toward your retirement goals.

Are you a little behind? You should start to focus on your vision of retirement, and to have a discussion with a financial professional to align your financial and life goals.

### Are you 16+ years from retirement?

It is not too early to begin knocking off some of these important tasks that lead to a retirement that's right for you. Getting started on these tasks can give you more options and more time to make the choices that matter to you most.

Even though retirement is some time from now, your chances of achieving the retirement of your dreams will improve with taking some basic steps to determine where you want to go and how to get there.

These planning tips offer general advice, and are not a substitute for consultation with an appropriate professional. Please see a financial professional, attorney, or other appropriate professional, when determining how the information and recommendations discussed apply to your specific situation.

### Retirement readiness checklist

Here's your retirement readiness checklist. Take a few moments to review, to see how you're progressing on these important activities.

		1	2		3	
		not complete at all	partly complete		compl	ete
				1	2	3
	Decide whether you want to retire part-time in retirement	e fully, or work	ζ			
Work	Determine which of your skills could easily transfer to a new job					
	Explore what employment possibilities are available to you if you want to change careers or work part-time					
Laiouna	Determine the proper balance bet free time	tween your wo	ork and			
Leisure	Identify how you'll spend your tim	е				
Dalatia nahina	Consider the importance of relation co-workers	onships with				
Relationships	Think about how your retirement might affect the relationships you have with your family and friends					
Income &	Determine if full-time retirement is	s financially p	ossible			
Benefits	Evaluate how changes in the economy will affect your investments and retirement benefits					
Dlannin	Develop an alternative plan that could get you through an unexpected set back in your retirement					
Planning	Decide whether your retirement p demands of personal, social, and f					

## Financial checkup quiz

Circle the growth or have decayle and the circle							
Circle the number based on the scale to the right.  Add up the score of each section and write in below.	1	2	3		4		5
•	"I don't know where to begin"	)				"l'm a	all set"
<b>Getting Started</b>							
I have thought about my financial goals			1	2	3	4	5
I have created a budget			1	2	3	4	5
I have reviewed my employee benefits and understand wadditional protection I need	/hat		1	2	3	4	5
Growing My Assets					Subt	otal_	
My investments are "tax-diversified"			1	2	3	4	5
I contribute to my company's retirement plan			1	2	3	4	5
I have reviewed and know the best asset allocation for m	y situation		1	2	3	4	5
Retirement Income Planning					Subt	otal_	
I have figured out at what age I can retire			1	2	3	4	5
I have calculated my retirement income needs and expected income from different sources			1	2	3	4	5
I have prepared for unexpected health and long term care	e expenses		1	2	3	4	5
					Subt	otal_	
<b>Getting Ahead of Your Estate Planning</b>	l						
I have the basic elements of an estate plan including a cu	ırrent will		1	2	3	4	5
I have determined if a trust makes sense for me			1	2	3	4	5
I am aware of the tax benefits and consequences for my beneficiaries on certain assets	named		1	2	3	4	5
					Subt	otal_	

#### Now for the results!

- 48-60 Great Job! You are informed and serious about your financial future. If you need continued advice, we can help
- 25-47 Off to a good start. You have taken the important and difficult first steps. Now we can help you move to the next level.
- 12-24 It's hard to get started but there's no time like the present. Don't put this off. Let us help you put a plan together.

### **Notes**

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Total \_\_\_\_

MetLife administers the Retirewise program, but has arranged for Massachusetts Mutual Life Insurance Company (MassMutual) to have specially-trained financial professionals offer financial education and, upon request, provide personal guidance to employees and former employees of companies providing Retirewise through MetLife.

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