

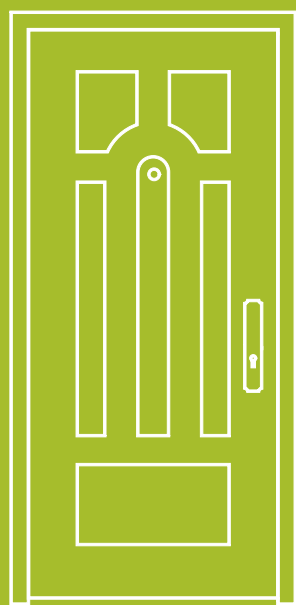
opening doors  
to a better future



The Exchange Club  
Family Center

Helping Children, Healing Families





# a door is a starting point,


a new beginning. It's a step toward a brighter future. Through its work, The Exchange Club Family Center opens new doors for individuals and their families, giving them an opportunity to move forward without looking back.

## dear friends:


Two things cannot be overstated about The Exchange Club Family Center. First, our community's need is boundless. Second, the success of the Center in improving Memphis communities, restoring families, and preventing child abuse and neglect over the past 29 years is beyond measure.

For three decades, The Exchange Club Family Center has had an immediate positive effect on our city as a whole, by healing the effects of abuse and breaking cycles of family violence. In addition, our programs spark long-lasting change that will continue to compound as they serve more and more families.

Breaking the pattern of family violence is no easy task, and it takes a special group of people to dedicate their lives to ending child abuse and neglect in our city. It has been an honor for me to collaborate with such gifted and driven people during the past two years as Board President.

Unfortunately, funding for organizations like ours continues to decrease. Each year, as public funding evaporates, support from friends, foundations, and corporations becomes more important to the operation of the Center. I extend my deep-felt gratitude to every supporter, donor, staff member, and volunteer involved with the Center. I hope you will continue to donate your time and hard work to such an important organization that works on behalf of all of us in Memphis. Your support provides priceless healing in children and families throughout our community. 



 **dan o'brien**  
President, Board of Directors,  
The Exchange Club Family Center  
Partner, inferno



# UNLOCKING


# POSSIBILITIES



An original founding member of the East Memphis Exchange Club, Lewis Pittman has been involved with The Exchange Club Family Center since it opened its doors in 1984. At the time, it had an annual budget of \$100,000, no income, and three employees. Over the years, with the generous support of donors, employees, volunteers, and fellow Exchange Club members, the Center has grown to serve thousands of family members each year.

Lewis has grown along with the Center. He has served seven Executive Directors and seen the Center change locations three times, including the purchase (and expansion) of our current building. He also watched as the Center earned state and national recognition for its child abuse prevention and domestic violence programs.

But his proudest moments have been the opportunities he has had to tell “the Memphis story” all over the country. Spreading the word about the growth of the Center in Memphis inspires others to get involved in their own communities.

In addition to serving three times as Board President for the Center, Lewis served five years as the Child Abuse Prevention Chair for the Tennessee District Exchange Clubs. The Tennessee district includes seven different child abuse prevention centers. As Chair, he attended nine national symposiums, where he talked about the incredible growth we’ve had here in Memphis. 



“The Center has raised awareness not only of the problems facing our community, but also of a host of successful solutions.”



**lewis pittman**  
Board Member, Board of Directors,  
The Exchange Club Family Center  
Founding Board Member,  
East Memphis Exchange Club






GIVING




Patrick Burke is just one of many people who give back to the community through The Exchange Club Family Center. For the last three years, he has served as a Board member and currently serves as Treasurer. He has also worked on the Hands of Hope Auction Party, the largest fundraiser for the Center. Unofficially, he has become somewhat of a recruiter for the Board of Directors, convincing a few new Board members to join the cause.

Getting to know the staff and the other Board members has been one of the most gratifying experiences for Patrick. He says everyone supports the mission of the Center, and he can tell the employees love what they do. But the success stories from individual families, especially those from children, are what push Patrick to keep giving.

Patrick explains that there are many ways to get involved with the Center, whether you want to work behind the scenes or jump in and volunteer at special events and fundraisers. He says the Center can always use extra help, and you'd be hard-pressed to find a better cause. 



"I was really unaware of the Center and what it did for the community. The work done there really helps families of all backgrounds – not just the underprivileged."

 **patrick burke**  
Treasurer, Board of Directors,  
The Exchange Club Family Center  
Senior Vice President, CBRE Memphis

HOPE



# WORKING


# TOGETHER



## Erma Simpson first came to The Exchange Club Family Center

as an AmeriCorps volunteer member, assisting in the parenting portion of our Comprehensive Anger Management Program (CAMP). Inspired by the mission of the Center, Erma accepted a permanent position as Program Director of our First STEPS (Skills to Ensure Parenting Success) program and obtained her master's degree in Social Work.

First STEPS is a comprehensive teen parenting and life skills program for at-risk, first-time teen mothers. The program, in conjunction with an in-home parent aide support system, helps teen mothers learn to provide for themselves and their infants. According to Erma, the consistency of the program, as compared to similar programs in the area, has made it a kind of "life support" for many teen mothers and their babies.

The best part of Erma's day is the time she spends with her staff. *The Commercial Appeal* recently named The Exchange Club Family Center winner of the 2013 Top Workplaces in Memphis' small employer category. Erma says it's easy to see why. Her staff is passionate about the mission of the Center, and they love coming to work every day. And when young mothers come by to chat and share their successes, Erma's day only gets better. 



"When we witness change in one of our teen mothers, we know that we have impacted a generation."



erma simpson, MA  
First STEPS Program Director,  
The Exchange Club Family Center






PUSHING



Nathaniel is a teenager who was abused by a family member, starting at a very young age. Nathaniel and his mother live on her fixed disability income and could not afford counseling services. Because The Exchange Club Family Center provides services based on an economic sliding scale, Nathaniel was able to start play therapy when he was three years old. Since that time, the Center staff has become like family.

“They saved my life,” he says. “I was depressed and didn’t have much hope. They helped me get around that and showed me there were more things to live for. I also learned to stay focused in a healthy way and not take my anger out on others.”

Nathaniel credits Mary Jane Thompson, who has been with the Center almost 20 years, with having a huge impact on his life. A licensed professional counselor with more than 350 hours of play therapy training, she is also President of the Memphis Area Association of Play Therapists. Mary Jane has been involved in Nathaniel’s life since his first play therapy session. Nathaniel believes Mary Jane turned his life around by boosting his morale through tough times, especially holidays and birthdays.

Nathaniel’s life took another positive turn when he signed up for his school’s band and fell in love with the cello. This year, he tried out for the Memphis Youth Symphony’s String Sinfonia and made it. Recently, he was also named to the All-West Band and Orchestra, and his Center family rallied to help him with the expenses. 



“I am so grateful that the Center was around when I needed them. I hope they are able to have the same impact on other kids’ lives as they did on mine.”


 **nathaniel**  
Client, The Exchange Club Family Center


FORWARD

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statements of financial position

JUNE 30, 2013

assets	2013	2012
CURRENT ASSETS		
Cash	\$387,145	\$169,720
Certificates of deposit	118,514	117,855
Receivable from United Way	159,332	159,974
Government grants receivable	93,445	86,380
Other receivables	9,953	19,218
Other current assets	22,960	22,981
Total Current Assets	\$791,349	\$576,128
Property & Equipment, Net	\$1,775,463	\$1,849,730
OTHER ASSETS		
Investments (Endowment)	\$50,616	\$47,056
Total Other Assets	\$50,616	\$47,056
Total Assets	\$2,617,428	\$2,472,914
liabilities & net assets		
CURRENT LIABILITIES		
Accounts payable	\$38,431	\$35,400
Accrued expenses	48,487	53,525
Other	6,023	3,186
Total Current Liabilities	\$92,941	\$92,111
LONG-TERM LIABILITIES		
Total Liabilities	\$92,941	\$92,111
NET ASSETS		
Unrestricted	\$2,141,077	\$2,019,970
Temporarily restricted	343,410	320,833
Permanently restricted	40,000	40,000
Total Net Assets	\$2,524,487	\$2,380,803
Total Liabilities & Net Assets	\$2,617,428	\$2,472,914

The financial information shown is only a portion of the complete financial statements. Full copies of the audited financial statements can be obtained by calling 901-276-2200.

statements of activities & changes in net assets

FOR THE YEAR ENDED JUNE 30, 2013

Support & Revenue	Unrestricted	Temporarily Restricted	Permanently Restricted	2013 Total	2012 Total
direct contributions					
Individuals	\$85,671	\$15,870	-	\$101,541	\$69,387
Corporations	58,537	368	-	58,905	97,537
Foundations	389,028	205,000	-	594,028	402,932
Special events	182,780	-	-	182,780	170,559
Organizations	121,622	159,332	-	280,954	229,095
Building addition contributions	-	-	-	-	100
Total	\$837,638	\$380,570	-	\$1,218,208	\$969,610
gifts in kind					
Volunteer hours	\$290,177	-	-	\$290,177	\$153,998
Services & materials	54,775	-	-	54,775	77,147
Total	\$344,952	-	-	\$344,952	\$231,145
grants					
Federal Government	\$717,877	-	-	\$717,877	\$626,884
Other	249,044	-	-	249,044	211,585
Total	\$966,921	-	-	\$966,921	\$838,469
other income					
Program service fees	\$333,063	-	-	\$333,063	\$314,391
Interest & dividends	2,923	-	-	2,923	2,751
Realized gain (loss) on investments	482	-	-	482	231
Unrealized gain (loss) on investments	994	-	-	994	(1,605)
Other	3,312	-	-	3,312	3,205
Total	\$340,774	-	-	\$340,774	\$318,973
Net assets released from restrictions	\$357,993	(\$357,993)	-	-	-
Total Support & Revenue	\$2,848,278	\$22,577	-	\$2,870,855	\$2,358,197

major grants

funder	project/program	grant amount
Shelby County Government	Domestic Violence Assessment Center & Victims Services	\$138,000
TN Department of Justice – Victims of Crime Act (VOCA)	Adults’/Children’s Victim Programs	\$116,442
Volunteer Tennessee (AmeriCorps)	Project TLC: To Love a Child	\$119,700
TN Department of Children’s Services	Child Abuse Prevention	\$25,000
Seedco: TN Department of Human Services	EarnBenefits	\$50,000
City of Memphis Housing & Community Development	Children’s/Adolescents’ Domestic Violence Program	\$35,000
Seedco: Centers for Medicare & Medicaid Services	Children’s Health Insurance (CHIPRA)	\$30,000
Shelby County Government	Defending Childhood Initiative	\$55,000
Agape/Office on Violence Against Women	Transitional Housing Assistance for Victims of Domestic Violence	\$20,600



# statements of activities & changes in net assets (cont.)

FOR THE YEAR ENDED JUNE 30, 2013

	Unrestricted	Temporarily Restricted	Permanently Restricted	2013 Total	2012 Total
functional expenses					
Domestic Violence Program for Children Counseling	\$416,711	-	-	\$416,711	\$301,182
Domestic Violence Assessment Center	261,018	-	-	261,018	283,553
Parenting Classes	253,913	-	-	253,913	220,516
First STEPS (Teen Parenting)	39,040	-	-	39,040	33,680
AmeriCorps	110,437	-	-	110,437	99,982
Parent Aide Program/In-Home Services	169,823	-	-	169,823	196,953
Adult Anger Management	393,956	-	-	393,956	284,001
Adolescent Anger Management	39,210	-	-	39,210	36,033
Safe Exchange/Supervised Visitation	87,138	-	-	87,138	77,367
TransParenting (for families of divorce)	139,291	-	-	139,291	130,009
Psychological Assessments	54,766	-	-	54,766	61,384
EarnBenefits	59,074	-	-	59,074	74,309
Volunteer Program	116,323	-	-	116,323	135,023
Marketing	71,549	-	-	71,549	63,939
Fundraising	73,279	-	-	73,279	72,647
Administration & Management	199,635	-	-	199,635	213,384
	242,008	-	-	242,008	252,457
Total Expenses	\$2,727,171	-	-	\$2,727,171	\$2,536,419
Increase (Decrease) in Net Assets	121,107	22,577	-	143,684	(178,222)
Net Assets – beginning balance	2,019,970	320,833	40,000	2,380,803	2,559,025
Net Assets – ending balance	\$2,141,077	\$343,410	\$40,000	\$2,524,487	\$2,380,803

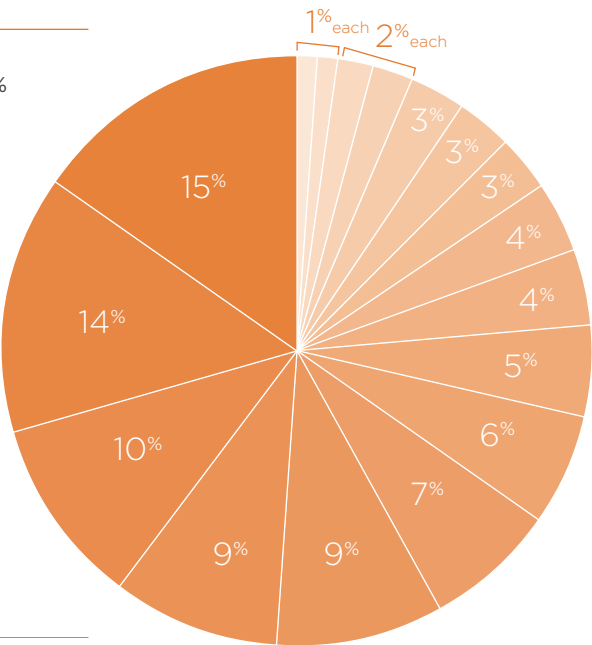
The financial information shown is only a portion of the complete financial statements. Full copies of the audited financial statements can be obtained by calling 901-276-2200.

## functional expenses by program

FOR THE YEAR ENDED JUNE 30, 2013

program   functional expenses		
Domestic Violence Program for Children	\$416,711	15%
Parent Aide Program/In-Home Services	\$393,956	14%
Counseling	\$261,018	10%
Domestic Violence Assessment Center	\$253,913	9%
Administration & Management	\$242,008	9%
Fundraising	\$199,635	7%
AmeriCorps	\$169,823	6%
Safe Exchange/Supervised Visitation	\$139,291	5%
EarnBenefits	\$116,323	4%
First STEPS (Teen Parenting)	\$110,437	4%
Adolescent Anger Management	\$87,138	3%
Volunteer Program	\$71,549	3%
Marketing	\$73,279	3%
Psychological Assessments	\$59,074	2%
TransParenting (for families of divorce)	\$54,766	2%
Adult Anger Management	\$39,210	1%
Parenting Classes	\$39,040	1%

Total Expenses | \$2,727,171



# thank you to all of our generous and caring donors

JULY 1, 2012 – JUNE 30, 2013

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JULY 1, 2012 – JUNE 30, 2013

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Amber Thomas

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\*Domestic Violence Assessment Center

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# The Exchange Club Family Center

Helping Children, Healing Families

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The Exchange Club Family Center is honored to have been selected as the official charity of the Germantown Charity Horse Show. This wonderful family event just celebrated its 65th year, and for the past 14 years, The Exchange Club Family Center has been selected as the recipient charity of this event. The Center's supporters, staff, and clients have a tremendous amount of gratitude for this partnership. Proceeds from different activities along with a generous donation from the Germantown Charity Horse Show organization help provide counseling and other services for children who have been abused or forced to witness family violence. Since 1999, the event has raised well over \$400,000 for the Center's programs.

